

UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF MASSACHUSETTS

PATRICIA COSGROVE *
*
Plaintiff *
*
v. * **CIVIL ACTION NO. 05-10791- GAO**
*
NEW SEABURY RESOURCES *
MANAGEMENT, INC., *
*
Defendant *
*

**CONCISE STATEMENT OF UNDISPUTED MATERIAL FACTS OF DEFENDANT
NEW SEABURY RESOURCES MANAGEMENT, INC., IN SUPPORT OF ITS
MOTION FOR SUMMARY JUDGMENT, PURSUANT TO LOCAL RULE 56.1**

New Seabury Resources Management, Inc., Defendant in the captioned matter, ("NSRM") by its undersigned attorney, hereby submits in support of its Motion for Summary Judgment the following material facts of record, as to which no genuine dispute exists for trial, pursuant to L.R.D. Mass. 56.1:

The Parties

1. Patricia Cosgrove (Hereinafter, "Cosgrove") was hired by NSRM in April 1999 as an Account Executive. From June 1999 through May 11, 2003 Cosgrove held the position of Conference Sales Manager. (Complaint ¶4)

2. The primary function of Cosgrove's position as Conference Sales Manager was to provide lodging related functions for groups of ten people or more booking functions and lodging at NSRM. Booking of the lodging rooms for groups coming to NSRM was Cosgrove's primary responsibility as Conference Sales Manager.

One hundred per cent of Cosgrove's responsibilities revolved around lodging. This aspect of Cosgrove's job took up the bulk of her work day. The other functions she performed were in conjunction with the booking of lodging rooms (Excerpts from the Deposition Transcript of Patricia Cosgrove, 52-54, 106, a true copy of which is annexed hereto as "Exhibit 1". Excerpts from the Deposition Transcript of Jennifer Perry, 74, a true copy of which is annexed hereto as "Exhibit 2")

3. At all times Cosgrove was an employee at will. (See Receipt and Acknowledgement, a true copy of which is annexed hereto as "Exhibit 3")

4. Cosgrove advised NSRM that she was pregnant on or about February 3, 2003. (Complaint ¶6).

5. After Cosgrove announced she was pregnant she was not treated any differently by any representative of NSRM including but not limited to Stephen Brennan, Mark O'Neil and Jennifer Perry her direct supervisor. There were no adverse consequences associated with the announcement by Cosgrove that she was pregnant. (Cosgrove Dep. 144-146).

6. NSRM is engaged in the operation of a Country Club and related facilities including a 36 hole golf course, a private beach, a banquet facility in the Poponesset Inn, a tennis facility and housing development. (Excerpts from the Deposition Transcript of Stephen Brennan, 35 – 36, a true copy of which is annexed hereto as "Exhibit 4").

7. NSRM operates a seasonal business. The high season generally runs from June through Labor Day. NSRM employee complement increases during the high season and is greatly reduced during the off season (Brennan Dep. 42).

8. NSRM is also has lodging units that are available for rent. In 2002 there were in excess of one hundred units in the lodging rental pool. As of 2005 there were approximately 20 lodging units available for rental on a given day. (Brennan Dep. 50).

9. As part of the complement of available lodging units in the rental pool were units owned by homeowners and turned over to NSRM so that they would be able to participate in the rental program. This program known as the "Villa Rental Program" ended at the end of 2003. (Brennan Dep. 60 -62).

10. Between 2002 and 2006 revenues received by NSRM attributable to lodging rentals have decreased by more than one million dollars. (Brennan Dep. 50).

11. NSRM's lodging function is nearly a break even operation at the current time whereas it was losing hundreds of thousands of dollars per year before the number of units was reduced. (Brennan Dep. 50 - 51).

12. NSRM operates a seasonal facility. As such its employee complement increases during the high season from June – September and is diminished in the off season months. NSRM reached its peak high season complement of 384 employees on July 26, 2002. NSRM reached its peak off season complement of 124 employees on January 10, 2003. (2002 – 2003 Company Payroll Comparison, a true copy of which is annexed hereto as "Exhibit 5").

13. For the 2003 high season the peak employee complement of 339 employees was reached on August 8, 2003. By the week of December 26, 2003 the employee complement was reduced to 89 employees. (Exhibit 5).

14. By the week of March 5, 2004 the employee complement was just 50 employees. The employee complement for the high season of 2004 reached a peak of

307 employees during the week of August 20, 2004. . (A 2003 – 2004 Company Payroll Comparison, a true copy of which is annexed hereto as “Exhibit 6”).

15. Cosgrove received the New Seabury Resources Management, Inc, Employee Handbook. Contained therein are the NSRM policies pertaining to “Equal Employment Opportunity,” “Family and Medical Leave Act,” and “Maternity Leave.” (Excerpts from the Employee Handbook, a true copy of which is annexed hereto as “Exhibit 7”)

NSRM’S Efforts to Reduce Costs

16. Mark O’Neil was hired by NSRM as a consultant to turn around an underperforming company by reducing costs, increasing revenue and enhancing profitability. (Brennan Dep. 77).

17. O’Neil who is the principal of the Essex Golf Group was consulted by NSRM in the summer of 2002 to improve the operational profitability of NSRM. Part of the initial discussion involved a review of employee staffing levels (Excerpts from the Deposition Transcript of Mark O’Neil, 13 -15, a true copy of which is annexed hereto as “Exhibit 8”).

18. O’Neil was retained by NSRM in August 2002 to conduct an Operational Audit. An Operational Audit is a review of the entire operation, department by department, gather information and make recommendations. (O’Neil Dep. 18-19).

19. In August 2002 O’Neil began to make regular and periodic trips to NSRM on a weekly basis, reviewed documents and had frequent telephone conferences with NSRM representatives. O’Neil reviewed department staffing plans and met with department managers to review the operation of each department. (O’Neil Dep. 22-25).

20. At the end of his review O'Neil produced an Operational Audit Report. (Operational Audit dated December 12,, 2002, a true copy of which is annexed hereto as "Exhibit 9").

21. In the Operational Audit Report O'Neil identified a number of staffing changes that needed to be made to improve efficiency, reduce costs and eliminate redundant positions. (O'Neil Dep. 27-33)

22. In the Operational Audit Report O'Neil recommended that the Director of Membership Sales¹.be replaced because she did not have the requisite skills to perform the job. In this regard he wrote, "Existing membership sales person does not have the basic sales ability and drive to accomplish the aggressive sales goals that are required." (O'Neil Dep. 31-32, 40, Exhibit 9).

23. Stephen Brennan was hired as General Manager/COO in December 2002 as part of NSRM's ongoing effort to turn around an underperforming company by reducing costs, increasing revenue and enhancing profitability. Prior to becoming employed by NSRM commencing in or about September or October 2002 Brennan worked with O'Neil reviewing documents pertaining to NSRM. In November 2002 Brennan toured the NSRM facility. (Brennan Dep. 34, 65).

24. Brennan reviewed the headcount list with O'Neil reviewing the functions performed by each individual in a given department. (Brennan Dep. 157-159).

25. As part of the 2003 budgeting process NSRM engaged in an assessment of every aspect of its operation. This analysis included a review of employee headcount, payroll costs, and the number of employees needed to perform the

¹ This is the position held by Rhonda Rodgers at the time. (O'Neil Dep.39).

workload. The process examined whether jobs could be eliminated or combined and how to have a more effective process with fewer employees. (Brennan Dep. 65 - 67)

26. Specifically, the 2003 budgeting process focused on the need to reduce the off season employee complement to essential personnel. (Brennan Dep. 66).

27. When jobs were eliminated efforts were made to retain an employee in an available position if justified by business reasons. (Brennan Dep. 67).

28. In January 2003 the Director of Golf Operations was demoted to the Golf Course Superintendent position with a reduction in pay of \$9,000.00 annually. (Change of Status Form, a true copy of which is annexed hereto as "Exhibit 10"). The Golf Course Superintendent was demoted to Assistant Superintendent on March 5, 2003 with a reduction in pay of \$13,000.00 annually. (Change of Status Form, a true copy of which is annexed hereto as "Exhibit 11") The Head Golf Professional was demoted to Instructor of Golf on January 15, 2003 with a reduction in pay of almost \$900.00 on a bi – weekly basis. (Change of Status Form, a true copy of which is annexed hereto as "Exhibit 12"). (Brennan Dep. 68 – 72, 86-99)

29. Brennan eliminated the Director of Golf Position. (Brennan Dep. 72).

30. NSRM completely closed the restaurant for six weeks to reduce costs. This action included laying employees off. (Brennan Dep. 72).

31. In mid to late February 2003 Brennan received budget proposals from the various department heads relating to restructuring of staffing levels

32. The Chief Financial Officer Position was eliminated. (Brennan Dep. 80 – 86 103, (O'Neil Dep. 63-64).

33. A number of Kitchen and Food and Beverage employees were reclassified from full time positions to full time seasonal positions. Approximately four full time members of the kitchen staff were laid off at the beginning of 2003 for periods from one to three months. (Brennan Dep. 86, 123).

34. Dining room captains were reclassified from full time to on call status. (Brennan Dep. 123-124).

35. NSRM also eliminated a Bar Manager position. (Brennan Dep. 124-125).

36. NSRM reclassified the Assistant Bar Manager and an Outside Golf Position from year round to seasonal. (Brennan Dep. 124-125).

Elimination of Plaintiff's Position and the Offer of a New Position

37. In the Operational Audit report O'Neil recommended the elimination one of the three sales managers who were Cosgrove, Aaron Brochu and Jane Henry. (O'Neil Dep. 44-45).

38. Early in the audit process O'Neil identified the Food and Beverage Department² as one that needed reorganization. O'Neil questioned the redundancy in positions. O'Neil questioned the need for three sales managers those being Aaron Brochu, Jane Henry and Cosgrove.³ In particular O'Neil identified the position held by Cosgrove as being redundant because her primary function was dealing with the Lodging component which he viewed as a duplication of effort with the Lodging Department. O'Neil made his judgment on the basis of the responsibilities of the position not the person holding the position. The position he identified in the audit as

² O'Neil considered the Food and Beverage and Catering Sales Departments to be interchangeable (O'Neil Dep. 81).

³ While Brochu and Henry regularly worked 60 - 70 hours per week during the high season, Cosgrove would work only 40 hours per week. (Cosgrove Dep. 114 – 115).

being redundant was the one held by Cosgrove. O'Neil first identified the position held by Cosgrove as redundant in the August – November 2002 time frame. (O'Neil Dep. 79- 81, 95-96,129 Exhibit 9).

39. In connection with the 2003 budget process in the Dec 2002 to February 2003 time frame, O'Neil prepared documents that addressed the reorganization of the Food and Beverage Department. (O'Neil Dep. 78 -79, New Seabury F& B Departmental Reorganization, a true copy of which is annexed hereto as "Exhibit" 13).

40. The reorganization of the department contemplated transitioning Henry to a non sales position, lowering the base salaries and increasing incentive pay for Perry, Chase, and Brochu, (O'Neil Dep. 80-81, Exhibit 13).

41. The reorganization model set forth in Exhibit 13 contained no salary for Cosgrove because O'Neil had targeted her position for elimination because of the redundancy of the sales team. This redundancy was first identified by O'Neil when he conducted the audit in the August 2002 to December 2002 time frame and was identified by him "early on." (O'Neil Dep. 82).

42. In the budget review process commencing in December 2002 O'Neil identified Cosgrove's position for elimination. At that time he had no knowledge that Cosgrove was pregnant. (O'Neil Dep. 129 -130, 2003 Payroll Document, a true copy of which is annexed hereto as "Exhibit 14").

43. In November 2002 while reviewing a headcount list of NSRM employees Brennan identified Cosgrove's position as Conference Sales Manager and questioned the need for this position given the cross over between catering, catering sales and

lodging. Brennan determined that Cosgrove's job function was duplicating the function of the Lodging Department. (Brennan Dep. 157, 233).

44. During the budget process in February 2003 Brennan reviewed with Jennifer Perry, the manager of the Catering Sales Department, the overlap in the Catering Sales Department with respect to the lodging function and the overlap between the lodging function performed by her department and the same function being performed by the Lodging Department. A second discussion between Brennan and Perry focused on the lodging department taking responsibility for any of the groups that needed lodging. Perry told Brennan that with the decrease in lodging and not having meeting rooms Cosgrove's duties could be absorbed by the Catering Sales staff. (Brennan Dep. 160, Perry Dep. 27).⁴

45. Brennan and O'Neil discussed that there was no need for Cosgrove's position given that the Catering Sales Department handled the functions and the lodging Department could handle booking of the rooms. There was no mention about Cosgrove being pregnant (Brennan Dep. 166, 167).

46. Perry told Brennan that the position held by Cosgrove was not needed as her department could handle the functions for the clients as they had been doing. Specifically, Perry told Brennan that the primary function of Cosgrove's position involved booking the lodging for groups that needed ten lodging rooms or more. Perry told Brennan that Cosgrove had very little involvement with groups coming to NSRM once the lodging was booked. There was no mention about Cosgrove being pregnant. (Brennan Dep. 166, 236 - 237).

⁴ The major responsibility of Cosgrove's job involved booking of lodging for groups having functions at NSRM. As recounted by Lauralee Taddeo NSRM got rid of a lot of its rental properties. (See Affidavit of Lauralee Taddeo, ¶ 3 a true copy of which is attached hereto as "Exhibit 17").

47. Brennan also discussed the impact of eliminating Cosgrove's position with Roy Chase, Director of Food and Beverage. Chase replied that the elimination of the position would have no effect on his operation. There was no mention about Cosgrove being pregnant (Brennan Dep. 167).

48. Cosgrove's job as sales manager was eliminated. Cosgrove admitted that after her job was eliminated no one replaced her. (Cosgrove Dep. 22, 24 -25, 61-62).

49. Cosgrove believes that instead of having her job eliminated NSRM should have found another way to cut costs. She suggests that someone with less tenure should have been selected; or salaries of all employees should be reduced across the board. (Cosgrove Dep. 157 - 158). Cosgrove does not have any direct evidence that her job was eliminated because of her gender and/or pregnancy. (Cosgrove Dep. 153 – 154)

50. After deciding to eliminate Cosgrove's position Brennan identified an Administrative Assistant position in the Catering Sales Department as one that might be available to offer to her. Brennan discussed this possibility with O'Neil and Perry both of whom concurred that the position should be offered to Cosgrove. (Brennan Dep. 168-169).

51. The duties of the Administrative Assistant position being offered to Cosgrove included doing anything necessary for the operation. (Brennan Dep. 169).

52. On or about April 28, 2003 Brennan met with Cosgrove to advise her that her position was being eliminated. Also attending the meeting were Perry and Chase. Brennan offered Cosgrove the Administrative Assistant position explaining that position paid \$12.00 per hour. Brennan advised Cosgrove that the job would be seasonal

(Brennan Dep. 171-172, 177, 178, See also Defendant's Answers to Interrogatories No. 7, a true copy of which is annexed hereto as "Exhibit 15").

53. The Administrative Assistant position offered to Cosgrove was always considered a seasonal position. It was a 40 hour per week position from May through October each year. (Perry Dep. 35 – 36, Taddeo).

54. Brennan told Cosgrove the job required her to work a Tuesday through Saturday schedule since Saturday is one of the busiest days for the catering sales department and she would be needed to cover the office. Cosgrove understood that her work week would be Tuesday through Saturday. (Cosgrove Dep. 150,196).

55. Cosgrove was well aware at all times that the Administrative Assistant position in the Catering Sales Department was always classified as a seasonal position. Taddeo did work for Cosgrove who observed when she was there and when she was laid off. (Exhibit 17 Affidavit of Lauralee Taddeo ¶ 8, Perry Dep. 76 -77).

56. Seasonal employees are not called back to work the following season. If the individual is interested in returning to work they call to make that known to the supervisor who determines whether the person will be reemployed. (Perry Dep. 77 -78)

57. Cosgrove was scheduled to assume the Administrative Assistant position effective May 11, 2003 (Change of Status Form, a true copy of which is annexed hereto as "Exhibit 16")

58. Cosgrove worked April 29 and 30, 2003 and was off on May 1 and 2, 2003 for previously scheduled appointments and took two vacation days. (Cosgrove Dep. 151-152).

59. Cosgrove and Perry agreed that Cosgrove would continue in her current position for two weeks to wrap up her work and assume the Administrative Assistant position on May 11, 2003. Before Cosgrove could assume the new position she went out on a leave on May 7, 2003. (Brennan Dep. 176).

60. After her job as Conference Sales Manager was eliminated Cosgrove accepted an Administrative Assistant position. (Complaint ¶ 11, Cosgrove Dep. 224).

61. Cosgrove advised Perry that she had a problem with varicosity in her legs during her pregnancy and as a result had to elevate her legs. Perry accommodated Cosgrove's request for accommodation and she was allowed to elevate her legs at her desk. (Perry Dep. 71 – 73).

Plaintiff's Maternity Leave

62. Cosgrove was provided with a leave of absence to accommodate complications relating to her pregnancy and for purposes of giving birth. The leave commenced May 7 and continued until October 7, 2003 for a total duration of twenty one weeks. (Cosgrove Dep. 128).

63. Cosgrove went out on disability leave on May 7, 2003 at a time when she was finishing her last week as Sales Manager and just a few days prior to her scheduled start date as Administrative Assistant. Her disability leave began earlier than anticipated. (Perry Dep. 69 -71).

64. During the course of Cosgrove's leave of absence she received disability pay in accordance with NSRM policy at the rate of sixty (60%) per cent of her pay. The rate of pay used in determining Cosgrove's disability pay was \$17.00 per hour, the rate

in effect at the commencement of her leave of absence from May 7, 2003 to October 7, 2003, (Brennan Dep. 189-192, (Cosgrove Dep. 128).

65. Brennan agreed to maintain Cosgrove's pay at \$17.00 per hour until the end of the pay period prior to her anticipated start of the Administrative Assistant position on May 11, 2003. (Cosgrove Dep. 171).

66. Cosgrove wrote to Lee O'Shea, NSRM Director of Human Resources, "I've accepted the new administrative assistant position." (Cosgrove Dep. 171).

67. While Cosgrove was on maternity leave Lauralee Taddeo was hired as a replacement to fill in for Cosgrove. (Brennan Dep. 178-177, Affidavit of Lauralee Taddeo ¶4, a true copy of which is annexed hereto as "Exhibit 17").

68. Taddeo had previously held the Administrative Assistant position in the Catering Sales Department for a number of years. This position was always seasonal. Taddeo worked from May to October each year at which time she was laid off. (Affidavit of Lauralee Taddeo ¶2).

69. At the commencement of Cosgrove's leave of absence she was classified as an Administrative Assistant. (Cosgrove Dep. 129).

70. There was no job description for the Administrative Assistant position Cosgrove was scheduled to start at the time her leave of absence commenced. (Cosgrove Dep. 129).

Plaintiff's Return to Work in a Substantially Similar Position

71. On or about October 7, 2003 Cosgrove arrived at NSRM for the purpose of returning to work. She met with Brennan that day who was surprised because he did not believe that she was returning to work. Given his surprise Brennan told Cosgrove to

return the next day at which time he would have a position for her. Brennan Dep. 198-199).

72. Cosgrove never notified Perry, her direct supervisor that she was returning to work at the conclusion of her leave of absence. (Perry Dep. 68-69).

73. Cosgrove was given an Administrative Assistant position when she returned to work at the conclusion of her leave of absence (Cosgrove Dep. 228).

74. At the time Cosgrove returned to work Taddeo was scheduled to be laid off from the Administrative Assistant position in Catering Sales. Other administrative staff was also being laid off as well. (Brennan Dep. 199).

75. On or about October 10, 2003, three days after Cosgrove returned to work from her maternity leave, Taddeo was laid off. (Affidavit of Lauralee Taddeo ¶ 6, (Brennan Dep. 239)

76. By early October it was no longer necessary to staff the Administrative Assistant position in the Catering Sales Department. (Perry Dep. 55).

77. Brennan explored the availability of Administrative Assistant positions which might be available for Cosgrove. John Shea, Director of information Technology had some scanning work that needed to be done. Brennan considered this to be an appropriate Administrative Assistant position comparable to the Administrative Assistant position in Catering Sales. (Brennan Dep. 200-201).

78. The scanning work had previously been performed by Robin Almedia who was classified as an Administrative Assistant. (Affidavit of John Shea ¶4, which is annexed hereto as "Exhibit 18").

79. Cosgrove admits that Almedia was classified as an Administrative Assistant. (Cosgrove Dep. 198).

80. Cosgrove was assigned to work in an enclosed office in the warehouse. There were three offices located in the warehouse including Shea's whose office was adjacent to that occupied by Cosgrove. (Affidavit of John Shea ¶2, (Cosgrove Dep. 198-199).

81. The project assigned to Cosgrove involved scanning financial records that were in several hundred boxes located in the warehouse. There was no business reason for Cosgrove to go into the warehouse. The boxes containing the records to be scanned were brought to her office. (Affidavit of John Shea ¶10, Cosgrove Dep. 206).

82. John O'Shea and Jeff Fullerton both had their offices in the same building as where Cosgrove's office was located. (Cosgrove Dep. 214).

83. Cosgrove was allowed to get in her car and go to the Administration building to use a private office to pump her breast milk. This was done during work hours and Cosgrove was paid for this time. Cosgrove notified management of NSRM who did not object to her so doing during the course of the work day. Cosgrove was allowed to go to Tanya's office in the Administration building whenever it was necessary. Cosgrove had to go to Tanya's office once or twice per day to pump her breasts. Each occasion would take 15 to 30 minutes or longer each time (Cosgrove Dep. 26-28, 204 - 205, 218-219, Affidavit of John Shea ¶7).

84. Cosgrove was allowed to go to the Administration Building or the Clubhouse to use the restroom facilities whenever she needed to without objection by

any representative of NSRM. Patricia also went to the Clubhouse on a daily basis for her lunch and other breaks. . (Affidavit of John Shea ¶8, Cosgrove Dep. 203, 218-219)

85. Shea provided Cosgrove with a key to a door which led directly from the parking area to her office Cosgrove never had to go into the warehouse. . (Affidavit of John Shea ¶ 11).

86. Cosgrove was provided with a refrigerator in her office to store her breast milk. . (Affidavit of John Shea ¶ 9)

87. Cosgrove was provided with a space heater after she said the heat in her office was not working properly. There was also heat in the office used by Cosgrove. (Cosgrove Dep. 205, Affidavit of John Shea ¶ 12).

88. In a typical eight hour day Patricia was away from her work station approximately four hours per day. . (Affidavit of John Shea ¶ 6).

Layoff of Employees Including the Plaintiff

89. On or about October 31, 2003 Cosgrove was laid off along with a number of other seasonal employees. With the end of the season NSRM accelerated the process of laying off of staff. (Brennan Dep. 217).

90. Brennan informed Cosgrove that she was being laid off in a meeting held on or about October 31, 2003. Brennan advised Cosgrove that her position was ending for the season. At the time of the lay off there were no other administrative assistant positions available. (Brennan Dep. 219-220).

91 Between September 1, and December 16, 2003 seventy – eight employees were laid off by NSRM. Thirty four employees were laid off between October 27 and October 31, 2006. Administrative Assistant Lauralee Taddeo was laid

off on October 10, 2003, Administrative Assistant Joan Johnson was laid off on November 7, 2003, (Brennan Dep. 219-224, Termination Report a true copy of which is annexed hereto as "Exhibit 19").).

92. Cosgrove never called NSRM to return to work. Two other administrative assistants who called NSRM were rehired in 2004. (Brennan Dep. 219-224).

Treatment of Other Pregnant Employees

93. Jennifer Perry, the Director of Catering Sales was provided with a Family and Medical Leave Act leave for pregnancy. At the conclusion of her leave she was restored to her previous position. (Brennan Dep. 135, 139-140).

94. Rhonda Rodgers was transferred from Membership Sales to the Lodging Department. This was a lateral transfer without a reduction in pay. The transfer was made because Ms. Rodgers was not meeting the need of obtaining memberships to the Country Club. The new position had greater responsibilities than her former position. Ms. Rodgers declined the transfer opting to stay at home with her new child. (Brennan Dep. 104 - 106, 118).

95. The decision to transfer Ms. Rodgers was made by Brennan and O'Neil before they knew she was pregnant. The decision was made based on her lack of performance. He started interviewing replacements for Rodgers in December 2002. (Brennan Dep. 140, 233, O'Neil Dep. 118).

96. Rhonda Rodgers was given a Family and Medical Leave for her pregnancy. She chose not to return to work at the conclusion of her leave (Brennan Dep. 123-124).

97. Rodgers was offered a similar job with no loss in pay. (Cosgrove Dep. 117 – 118).

98. Michele O'Brien's job principally involved the selling of real estate for NSRM. Ms. O'Brien was aware that NSRM hired a new management team including Stephen Brennan as General Manager, to cut payroll and bring costs in line. (Affidavit of Michele M. O'Brien, a true copy of which is annexed hereto as "Exhibit 20")⁵

99. Ms. O'Brien's job was eliminated on or about March 10, 2003. At the time her job was eliminated NSRM only had eight condominium units for sale together with some time shares and some land. Ms. O'Brien states that her layoff was not due to her being pregnant. (Affidavit of Michele M. O'Brien ¶ 6 – 8).

100. Ms. O'Brien was not replaced. (Brennan Dep. 122).

Respectfully submitted,

NEW SEABURY RESOURCES
MANAGEMENT, INC.,

By its attorney,

s/ Howard I. Wilgoren
Howard I. Wilgoren (BBO No. 527840)
6 Beacon Street, Suite 700
Boston, MA 02108
(617) 523 – 5233

Dated: June 12, 2006

⁵ Cosgrove acknowledged that O'Brien told her attorney that there were legitimate business reasons justifying elimination of her job. (Cosgrove Dep. 119-120).

CERTIFICATE OF SERVICE

I, Howard I. Wilgoren, hereby certify that the foregoing document was filed through the ECF system on June 12, 2006, and that a true paper copy of this document was sent to those indicated as non registered participants on the Notice of Electronic Filing on May 31, 2006 by first class mail. I further certify that a courtesy copy of the foregoing document was served on June 12, 2006 by first class mail upon plaintiff's counsel Hilary Schwab, Esquire, 18 Tremont Street, Boston, MA 02108

s/ Howard I. Wilgoren

Howard I. Wilgoren

Dated: June 12, 2006

O'BRIEN & LEVINE

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Patricia Cosgrove v. New Seabury Resources Management, Inc.

Transcript of the Testimony of:

Jennifer L. Perry

April 7, 2006

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Jennifer L. Perry 4-7-2006
 Patricia Cosgrove v. New Seabury Resources Management, Inc.

26 <p>1 would be supervising her? 2 A. I would assume so, yes. 3 Q. Do you remember doing that? 4 A. No. 5 Q. Do you remember reviewing her 6 responsibilities at any point when she came 7 into your department? 8 A. She had her responsibilities initially. 9 She, basically, was – I was just the one 10 she was reporting to and who she would go to 11 if she needed time off or scheduling. 12 That's, basically, my extent of managing 13 her. She pretty much managed herself. 14 Q. She would just ask you about 15 personnel-related things? 16 A. For the most part, yes. 17 Q. Did your supervision of Ms. Cosgrove ever 18 become more in depth than that, than just 19 asking for time off, things like that? 20 A. Not really. 21 Q. At any point did you have conversations with 22 either the general manager or anyone else at 23 New Seabury about Patricia's 24 responsibilities and what she was doing?</p>	28 <p>1 sales staff. 2 Q. What specifically did you talk about? Did 3 he ask if you could absorb those 4 responsibilities? 5 A. Yes. 6 Q. What did you say? 7 A. That we could. 8 Q. Did you talk to the catering sales managers 9 about that? 10 A. I don't think so. 11 Q. At the time did you and he talk about 12 specific responsibilities that Ms. Cosgrove 13 had and who would take over those 14 responsibilities? 15 A. We just talked about if we would be able to 16 take on those responsibilities. We knew 17 what they were. I knew what they were. And 18 because there wasn't that much to sell, I 19 thought we could, and we did. 20 MS. SCHWAB: I am going to mark 21 this as Exhibit 1. 22 (Document marked as Exhibit 1 for 23 identification) 24 Q. I am handing you Exhibit 1. Do you</p>
27 <p>1 A. Yes. 2 Q. With whom? 3 A. With Steve Brennan. 4 Q. And anyone else? 5 A. No. 6 Q. What about Mark O'Neil? 7 A. I don't remember. 8 Q. You may have with Mark O'Neil? 9 A. I may have, but I don't remember. 10 Q. When was the first conversation you had with 11 Steve Brennan? 12 A. I don't remember. 13 Q. Do you know how many conversations you and 14 he had about Patricia? 15 A. No. 16 Q. What did you and he talk about relating to 17 Patricia Cosgrove? 18 A. Just the position, lodging was decreasing 19 every year. There was a lot less to do. 20 Again, we didn't have any meeting room 21 space. We had a ballroom and then one 22 boardroom to sell. So that was basically 23 it. We talked about us absorbing those 24 responsibilities. Us, being the catering</p>	29 <p>1 recognize that document? 2 A. It looks like a job description. I have not 3 seen it before. 4 Q. Can you look it over and see if it looks 5 like a description of Ms. Cosgrove's 6 position as conference sales manager? 7 A. The first one, solicit group business 8 through telemarketing, is that making phone 9 calls? 10 Q. The question I asked was, does it look like 11 a description of Ms. Cosgrove's position as 12 conference sales manager? 13 A. Not completely. 14 Q. What do you mean by "not completely"? 15 A. That all of the items on here are not 16 things, I think, she was involved with. 17 Telemarketing, is that soliciting through 18 phone calls? Well, you are asking me if she 19 did everything that's on this job 20 description; is that correct? 21 Q. I am asking you if it looks like her job 22 description. It seems like your answer is, 23 some of the things on here are things she 24 didn't do; is that correct?</p>

8 (Pages 26 to 29)

<p>34</p> <p>1 A. Prior to joining the catering sales office, 2 yes.</p> <p>3 Q. Is that something that has been taken over 4 in the catering sales department?</p> <p>5 A. We are, in essence, the conference sales 6 representative. We book it and coordinate 7 it.</p> <p>8 Q. So there is no conference services 9 department anymore; is that right?</p> <p>10 A. I have absorbed that responsibility in my 11 department as well.</p> <p>12 Q. So you have the details and pertinent 13 information?</p> <p>14 A. Yes.</p> <p>15 Q. The second No. 7, which is actually No. 8, 16 "Maintain contact with client and conference 17 service representative assigned to the group 18 while their events are taking place," Is 19 that something that Ms. Cosgrove did?</p> <p>20 A. Yes.</p> <p>21 Q. What has happened to that responsibility?</p> <p>22 A. Again, the conference sales position is a 23 representative. That's my position. So I 24 am that person.</p>	<p>36</p> <p>1 when she was reporting to you?</p> <p>2 A. Occasionally, yes.</p> <p>3 Q. What types of special projects?</p> <p>4 A. I don't remember.</p> <p>5 Q. Can you give me an example of, would it have 6 been something administrative?</p> <p>7 A. Possibly. It was a long time ago.</p> <p>8 Q. You said that as to Nos. 9 and 10, 9 "Attending trade shows and regional trade 10 meetings," that's not something that's done 11 anymore. Was there an explicit decision not 12 to attend trade shows and regional trade 13 meetings?</p> <p>14 A. The trade shows that Patricia was attending 15 were in relation to meetings, groups coming 16 in doing their meetings and lodging, which, 17 again, there wasn't a lot of space for them 18 to stay or meet in.</p> <p>19 We did do wedding trade shows, but 20 stopped that because we were not booking 21 weddings from those trade shows. She did 22 not attend – just the trade shows for the 23 meetings. It was not necessary. It didn't 24 bring in anymore business, so there was no</p>
<p>35</p> <p>1 Q. How about 9; "Attend and staff trade shows," 2 do you know if that's something that Ms. 3 Cosgrove did?</p> <p>4 A. Yes.</p> <p>5 Q. Is that something that's been taken over?</p> <p>6 A. We don't do that anymore.</p> <p>7 Q. "No. 10. Attend local and regional trade 8 meetings, for example, HSMA, Meeting 9 Planners International, et cetera," Is that 10 something that Ms. Cosgrove did?</p> <p>11 A. Yes.</p> <p>12 Q. Is that something that has been taken over 13 by the catering sales department?</p> <p>14 A. We no longer do that.</p> <p>15 Q. "No. 11. Submit weekly activities report to 16 director of sales." Is that something that 17 Ms. Cosgrove did?</p> <p>18 A. Not when she was reporting to me.</p> <p>19 Q. She didn't submit a weekly activities report 20 to you?</p> <p>21 A. No, she didn't.</p> <p>22 Q. Did you ask her for that?</p> <p>23 A. No, I didn't.</p> <p>24 Q. And did you assign her any special projects</p>	<p>37</p> <p>1 point in doing it.</p> <p>2 Q. Before you and the other two catering sales 3 managers absorbed the tasks listed in 4 Exhibit 1 that we have discussed, did you 5 talk about it with the catering sales 6 managers?</p> <p>7 A. At some point I did.</p> <p>8 Q. What did you say to them?</p> <p>9 A. I don't remember what I said exactly.</p> <p>10 Q. Did you tell them, "We are going to be 11 taking on more responsibility now"?</p> <p>12 A. Yes.</p> <p>13 Q. Did they express any concern with the new 14 work?</p> <p>15 A. No.</p> <p>16 Q. Was there anymore discussion about how to 17 deal with the additional workload?</p> <p>18 MR. WILGOREN: Objection.</p> <p>19 A. No.</p> <p>20 Q. Did you and the catering sales staff talk 21 about whether you would be hiring anyone 22 else?</p> <p>23 A. I don't remember.</p> <p>24 Q. At some point in 2003 did you hear that Ms.</p>

42	1 Q. What transpired at that meeting? 2 A. Again, it was a long time ago. I believe 3 Steve offered her the position and explained 4 why, that type of thing. 5 Q. Do you remember what he said? 6 A. Not exactly. 7 Q. Generally? 8 A. Just what I said. That there would be 9 changes, and we were eliminating her initial 10 position, and we would be offering her this 11 other position. But, again, I don't 12 remember everything that was said. 13 Q. Do you remember how the new position was 14 described? 15 A. No. 16 Q. Do you remember how Ms. Cosgrove reacted, If 17 at all? 18 A. She was upset. 19 Q. Do you remember anything that she said? 20 A. Not really. 21 Q. Did you say anything at the meeting? 22 A. I don't think I said anything at the 23 meeting, no. 24 Q. After that meeting, what happened next with	44 1 1 Q. to Ms. Cosgrove? 2 A. I don't remember. 3 MS. SCHWAB: I am going to mark 4 this as Exhibit No. 2. 5 (Document marked as Exhibit 2 for 6 identification) 7 Q. Do you recognize the document marked as 8 Exhibit No. 2? 9 A. I do. 10 Q. What is that? 11 A. It is a change of status. 12 Q. For Ms. Cosgrove? 13 A. Yes. 14 Q. Is that your handwriting filling out the 15 form? 16 A. Part of it is. 17 Q. Which part? 18 A. The department number, the date, the 19 department, her name, and my signature and 20 the date. 21 Q. Where it says "Change Authorized By"? 22 A. Yes. 23 Q. Do you remember filling out this form? 24 MR. WILGOREN: Objection. She
43	1 respect to Ms. Cosgrove's position? You 2 offered her this new position. Then what 3 happened. 4 A. That day or – I don't understand the 5 question. 6 Q. The next thing that happened? Whether she 7 accepted the position, whether she started 8 taking on the responsibilities of the 9 position? 10 A. A lot of her interaction was with Steve 11 Brennan. I was involved in it somewhat, but 12 not much. It was mostly with Steve. So I 13 believe I remember that she accepted the 14 position, yes. 15 Q. Do you remember if the position was 16 described to her as a full-time position? 17 A. I don't remember. 18 Q. Do you remember if it was described as a 19 seasonal position? 20 A. I don't remember. The position initially 21 was a May through October, a seasonal 22 position. It was a 40-hour week, but May 23 through October. 24 Q. But you don't know if that was communicated	45 1 testified she filled out part of the form. 2 A. The parts that I filled out, I vaguely 3 remember filling out. 4 Q. In the form in the section that I believe 5 you didn't fill out, which is the department 6 position rate, et cetera, FT is circled. Do 7 you see that? 8 A. Yes. 9 Q. What does FT mean? 10 A. Full time. 11 Q. Full time year-round? 12 A. It depends upon the position. The position 13 that she was going into was full time, 14 seasonal. Again, it was a May through 15 October position. It was never a year-round 16 position. 17 Q. I am just asking about this form. There is 18 also a place to circle "seasonal"? 19 MR. WILGOREN: Objection. 20 A. Yes. 21 Q. It is correct that "seasonal" is not 22 circled; is that correct? 23 MR. WILGOREN: Objection. 24 A. "Seasonal" is not circled, no.

	54		56
1 planning to come back?		1 Q. And do you know if Ms. Cosgrove remained at	
2 A. No.		2 her prior desk when she came back?	
3 Q. Once Ms. Cosgrove appeared at her desk, then		3 A. No.	
4 did you interact with her at some point?		4 Q. No, she didn't?	
5 A. I don't recall that day what actually		5 A. No, she didn't.	
6 happened. I think I probably called Steve		6 Q. Do you know where she went?	
7 and said, "She is here. I didn't know she		7 A. I don't know.	
8 was coming back," and then he took over from		8 Q. Did you have any interaction with her during	
9 there.		9 the period after she came back?	
10 Q. Do you know what Steve said?		10 A. No, I didn't.	
11 A. I don't remember.		11 Q. Did you and Mr. Brennan have any discussion	
12 Q. Did Ms. Cosgrove reassume the		12 about what happened with her?	
13 responsibilities of the administrative		13 A. I don't remember having any conversations	
14 assistant in the catering sales department		14 with him.	
15 when she came back?		15 Q. What about with anybody else at New Seabury?	
16 A. I don't remember what she did at that point.		16 A. No.	
17 Q. Did she start working for you?		17 Q. Did you at some point hear that Ms. Cosgrove	
18 A. We had someone in that position while she		18 had stopped working at New Seabury?	
19 was out, Laura Lee, and she came back. We		19 A. I knew she was no longer there. I really	
20 didn't know she was coming back at that		20 was not involved in what she was doing or	
21 date.		21 when she left.	
22 Q. Right. But when she did come back, did she		22 Q. When did you find out that she was no longer	
23 take over the responsibilities that Laura		23 there?	
24 Lee Taddeo had been doing?		24 A. I don't remember the date.	
	55		57
1 A. I don't remember what she was doing. Steve		1 Q. And do you remember what you heard?	
2 stepped in from there.		2 A. I don't remember. I wasn't involved in it.	
3 Q. But if she had been working as an		3 Q. Well, before she went out on leave, she had	
4 administrative assistant in catering sales,		4 been offered the administrative assistant	
5 presumably, she would have been working with		5 position in your department?	
6 you closely; Is that correct?		6 A. Yes.	
7 A. Right. But that position was ending. It		7 Q. And you said she may have begun training for	
8 was October. So it was no longer necessary		8 that position and then went out on leave	
9 to have that position. We were laying off		9 afterwards?	
10 the person that was in the position, Laura		10 A. Yes.	
11 Lee, at the time, so the position was not		11 Q. Did she ever take on the position of	
12 needed.		12 administrative assistant for the catering	
13 Q. When Ms. Cosgrove came back, was Laura Lee		13 sales department?	
14 Taddeo still there?		14 A. I don't believe so, because she went on	
15 A. I believe so, yes.		15 leave within days.	
16 Q. Do you know if Laura Lee Taddeo left early		16 Q. What about the next season?	
17 so that Ms. Cosgrove could fill her		17 A. She was on maternity leave. She showed up	
18 position?		18 for work without telling us.	
19 A. Laura Lee left at different times every		19 Q. Not the 2003 season. The 2004 season.	
20 year. She was scheduled to leave, I		20 A. What was the question?	
21 believe, that following week.		21 Q. Whether Ms. Cosgrove took on the	
22 Q. Ms. Cosgrove never came in and replaced		22 administrative assistant for the catering	
23 Laura Lee?		23 sales department responsibilities for the	
24 A. No.		24 2004 season?	

15 (Pages 54 to 57)

66 1 A. No one told me she was coming back. 2 Q. Including Mr. Brennan? 3 A. Yes. 4 MS. SCHWAB: I have no further 5 questions. Thank you for your time. 6 7 EXAMINATION BY MR. WILGOREN: 8 9 Q. When you went on your maternity leave, who 10 was your supervisor prior to that time? 11 A. Steve Brennan. 12 Q. Did you have any discussions with Mr. 13 Brennan about your return to work? 14 A. I talked with him approximately when I would 15 come back, my approximate date to go out and 16 give birth. Then at that point I would come 17 back within a certain amount of time, yes. 18 Q. While you were out on maternity leave, did 19 you have discussions with Mr. Brennan about 20 returning to work? 21 A. Yes. 22 Q. Tell me each and every discussion you had 23 with him. 24 A. I think I called or e-mailed him and told	68 1 when you returned to work, how often did you 2 communicate with Mr. Brennan? 3 A. I would say once or twice. I communicated a 4 lot with my staff, the managers, Jane and 5 Aaron. 6 Q. During the course of your conversations with 7 your staff, Jane and Aaron, did you make 8 them aware when you were returning to work? 9 A. I did. 10 Q. And when Ms. Cosgrove went out on her leave 11 of absence, you were her supervisor? 12 A. Yes. 13 Q. Would you have expected anyone you 14 supervised going out on a leave of absence 15 to advise you when they expect to return to 16 work? 17 MS. SCHWAB: Objection. 18 A. Yes. 19 Q. And did, in fact, Ms. Cosgrove at any time 20 advise you if and when she was returning to 21 work after the conclusion of her leave of 22 absence? 23 MS. SCHWAB: Objection. Asked and 24 answered.
67 1 him I wanted to take -- it was during the 2 off season, so I could take a little extra 3 time. I took 16 weeks off. So 8 weeks paid 4 and then some vacation time and some unpaid 5 time. 6 Q. Did you have discussions about when you 7 would be returning to work? 8 A. Yes. 9 Q. What did you discuss with Mr. Brennan? 10 A. I told him January 10, that Monday I would 11 be returning to work. 12 Q. How far before January 10 did you tell Mr. 13 Brennan you would be coming back to work? 14 A. I would say it was within the month after I 15 left. Sometime during that time, as soon as 16 I knew, how much time I could take and 17 wanted to take. 18 Q. When did you go out on maternity leave? 19 A. September 25, and I had my baby on the 26th, 20 and then I came back on January 10. 21 Q. You worked until the day before you gave 22 birth? 23 A. Yes. 24 Q. And between September 26 and January 10,	69 1 A. She did not. 2 Q. New Seabury's policy provides for disability 3 pay for pregnancy leave? 4 A. Am I aware of it? 5 Q. Yes. 6 A. I am aware there is disability leave. I 7 don't know all of the details. 8 Q. And you get paid a certain percentage of 9 your income? 10 A. Yes. 11 Q. Do you know what that percentage of your 12 income is based upon? 13 A. To be honest, I don't know. 14 Q. Well, would it be what you're earning prior 15 to going out on a leave of absence? 16 A. Right. 17 Q. Do you know what Ms. Cosgrove received for 18 her disability pay? 19 MS. SCHWAB: Objection. 20 A. Yes. 21 Q. Tell us what she received. 22 A. It was the disability percentage on her 23 original salary of \$17 per hour. 24 Q. Does that lead you to conclude that at the

<p style="text-align: right;">70</p> <p>1 time she commenced her leave of absence she 2 was still in the position of the manager?</p> <p>3 A. Yes.</p> <p>4 MS. SCHWAB: Objection.</p> <p>5 Q. And do you know how that came about, that 6 Ms. Cosgrove obtained disability pay based 7 on her compensation as catering sales 8 manager or conference sales manager?</p> <p>9 A. What I remember, she was finishing out that 10 week in her one position, her initial 11 position as sales manager and was going to 12 start the next week as administrative 13 assistant, but then went out on disability 14 at the end of that week.</p> <p>15 Q. Do you have any sense as to why she did it 16 that way?</p> <p>17 MS. SCHWAB: Objection.</p> <p>18 A. She was getting paid more money to go out on 19 the higher salary.</p> <p>20 MS. SCHWAB: Objection. How could 21 she have a sense of why Ms. Cosgrove went 22 out on leave.</p> <p>23 Q. Now, do you know the reason – did Ms. 24 Cosgrove go out on the maternity leave of</p>	<p style="text-align: right;">72</p> <p>1 with respect to varicosity?</p> <p>2 A. Yes.</p> <p>3 Q. And how did you become aware of that issue 4 with varicosity?</p> <p>5 A. She had told me that she had some issues 6 with her legs during the pregnancy and had 7 to put her feet up and things like that.</p> <p>8 Q. And prior to Ms. Cosgrove going out on her 9 disability leave of absence, was she 10 accommodated with respect to that varicosity 11 issue?</p> <p>12 A. Yes.</p> <p>13 MS. SCHWAB: Objection.</p> <p>14 Q. Describe how she –</p> <p>15 A. Most of her responsibilities were at her 16 desk. She could put her feet up. She did 17 have something that she was putting her feet 18 up on. Anything she would have asked, we 19 would have let her do.</p> <p>20 Q. If she had asked, would she have had the 21 ability to put her feet up at her desk for 22 an hour at a time on several occasions during the course of the day?</p> <p>24 MS. SCHWAB: Objection.</p>
<p style="text-align: right;">71</p> <p>1 absence earlier than you anticipated?</p> <p>2 A. She went out on disability before she 3 initially went out on maternity, yes.</p> <p>4 Q. Did you have any conversations with Ms. 5 Cosgrove as to the need for that disability 6 leave of absence?</p> <p>7 MS. SCHWAB: Objection.</p> <p>8 A. I was just made aware that she had brought 9 in a doctor's note stating that she needed 10 to go out on disability. There wasn't a lot 11 of discussion about her length of maternity 12 leave, when she would be back. There was 13 not a lot of discussion regarding it.</p> <p>14 Q. Do you find that unusual being her 15 supervisor, that there was not a lot of 16 discussion about those issues?</p> <p>17 MS. SCHWAB: Objection.</p> <p>18 A. I do.</p> <p>19 Q. Now, prior to her going out on her leave of 20 absence, was she given any accommodations 21 for her maternity?</p> <p>22 MS. SCHWAB: Objection.</p> <p>23 A. I'm sorry?</p> <p>24 Q. Were you made aware that she had an issue</p>	<p style="text-align: right;">73</p> <p>1 A. Yes.</p> <p>2 Q. Did she ever ask you whether she could have 3 done that or not?</p> <p>4 A. She never asked me if she could do it.</p> <p>5 Q. Was she, in fact, elevating her legs prior 6 to the time she was went out on disability?</p> <p>7 A. Yes.</p> <p>8 Q. You observed that?</p> <p>9 A. Yes.</p> <p>10 Q. How did she go about doing that at her desk?</p> <p>11 A. She had something under her desk that she 12 had her feet up on.</p> <p>13 Q. That could have been accommodated for an 14 hour twice a day?</p> <p>15 MS. SCHWAB: Objection.</p> <p>16 A. Yes.</p> <p>17 Q. When Ms. Cosgrove began working under your 18 supervision, did you have an understanding 19 of what her job duties were?</p> <p>20 A. As sales manager?</p> <p>21 Q. Yes.</p> <p>22 A. Somewhat.</p> <p>23 Q. And could you tell, did she have a 24 particular focus of her job?</p>

<p>74</p> <p>1 A. Her focus was to take the calls in and book 2 the lodging, block the rooms, give the 3 rates, block the meeting room space, mail 4 out menus to the clients, maybe site with 5 the clients, that type of thing. Once the 6 event was booked, the food and beverage was 7 passed on to us.</p> <p>8 Q. Do you have a sense as her supervisor what 9 percentage of her workday was devoted to the 10 lodging aspect of group sales?</p> <p>11 MS. SCHWAB: Objection. She 12 testified she didn't directly supervise her 13 and just had personnel-related interactions.</p> <p>14 A. Well, Patricia had come into our department 15 knowing what she was supposed to do, so I 16 had a general knowledge of what she was 17 doing. I also did take the business, the 18 food and beverage part, after she had booked 19 the business. Her primary focus, in my 20 opinion, was the lodging, yes.</p> <p>21 Q. And after Ms. Cosgrove's position was 22 eliminated, how was lodging for group sales 23 handled?</p> <p>24 A. It was taken on by myself and the two</p>	<p>76</p> <p>1 A. When I began my position there as catering 2 sales manager, I oversaw the staff that did 3 the coffee breaks and lunches and that kind 4 of thing for the group, so...</p> <p>5 Q. When you absorbed the conference aspect of 6 it, did you do an assessment of the 7 facilities available for meetings?</p> <p>8 A. Yes. I would check the meeting room space 9 in the morning, open the room, turn the 10 lights on, make sure the room was set 11 correctly, make sure there was water, greet 12 the client.</p> <p>13 Q. How has the availability of meeting rooms, 14 function rooms changed?</p> <p>15 A. It has diminished just to two meetings rooms 16 at this point.</p> <p>17 Q. Did Ms. Cosgrove, prior to the elimination 18 of her position, have the opportunity to 19 interact on a regular basis with Ms. Taddeo 20 in her capacity as administrative assistant?</p> <p>21 MS. SCHWAB: Objection.</p> <p>22 A. Yes.</p> <p>23 Q. How often did she do so?</p> <p>24 A. Daily.</p>
<p>75</p> <p>1 catering sales managers, and there wasn't 2 very much to sell.</p> <p>3 Q. Why was that?</p> <p>4 A. There were very few rooms at that point. 5 Now we have 20 rooms so...</p> <p>6 Q. And 20 lodging rooms?</p> <p>7 A. Right.</p> <p>8 Q. When you started working for New Seabury, 9 how many lodging rooms did they have?</p> <p>10 MS. SCHWAB: Objection.</p> <p>11 A. I don't know exactly. There were over a 12 hundred.</p> <p>13 Q. And when you started working at New Seabury, 14 how many rooms were available for functions?</p> <p>15 MS. SCHWAB: Objection; foundation.</p> <p>16 A. There were several. Let me tell you the 17 number of the rooms. There were probably 18 three different locations that we did 19 meetings at with several different rooms in 20 addition to the country club, but actually 21 the country club was under reconstruction 22 when I started.</p> <p>23 Q. And what's the basis of your knowledge of 24 the rooms available for meetings?</p>	<p>77</p> <p>1 Q. And, to your knowledge, was Ms. Cosgrove 2 aware that the administrative assistant 3 position in the sales department was a 4 seasonal position?</p> <p>5 MS. SCHWAB: Objection.</p> <p>6 A. Yes.</p> <p>7 Q. How? What's the basis of that belief?</p> <p>8 A. Well, Laura Lee also did administrative 9 responsibilities for Patricia. She typed up 10 the contracts and sent them out.</p> <p>11 Q. Ms. Cosgrove would have the opportunity to 12 observe when she was there and when she was 13 laid off?</p> <p>14 MS. SCHWAB: Objection.</p> <p>15 A. Yes.</p> <p>16 Q. Now, how do seasonal employees become 17 reemployed by New Seabury for the following 18 season?</p> <p>19 A. Not all of them come back. They call us 20 back when they are ready to come back or 21 want to come back. They don't necessarily 22 get rehired. It depends upon if there is a 23 need or when they call us to come back.</p> <p>24 Q. Do you take any steps to call any seasonal</p>

RECEIPT AND ACKNOWLEDGMENT

I have read the New Seabury Employee Handbook, and I am satisfied that I understand the company's policies and benefits. I also agree to abide by all company policies. I know that if I have any questions concerning any of the policies or benefits, I may ask my supervisor.

I understand and acknowledge that the New Seabury Employee Handbook does not constitute a contract of employment, and that I am an employee "at will" of New Seabury Company Limited Partnership, without an express or implied contract of any kind, either verbal or written. I understand and acknowledge that the policies and benefits set forth in the New Seabury Employee Handbook are not contractual obligations of New Seabury Company Limited Partnership as my employer, and may be subject to revision or elimination at the discretion of New Seabury Company

I understand that this book in no way limits the authority of New Seabury Company to make policy, to institute changes in existing policy or introduce new subjects in the future.

Patricia A. Sylvia
Employee Signature

4-12-99
Date

Please return this form to the Personnel Department.

5014

2002 & 2003 COMPANY PAYROLL COMPARISON

2002			2003				
PAY DATE	ACTIVE #	PAYOUT	PAY DATE	ACTIVE #	PAYOUT	VARIANCE	ACC VAR
1/11/02	106	\$128,473	1/10/03	124	\$113,301	18 (\$15,172)	(\$15,172)
1/25/02	95	\$111,655	1/24/03	82	\$90,788	(13) (\$20,867)	(\$36,039)
2/8/02	89	\$116,712	2/7/03	59	\$83,312	(30) (\$33,400)	(\$69,439)
2/22/02	93	\$119,158	2/21/03	59	\$77,861	(34) (\$41,297)	(\$110,736)
3/8/02	106	\$135,611	3/7/03	54	\$80,311	(52) (\$55,300)	(\$166,039)
3/22/02	123	\$146,038	3/21/03	104	\$160,533	(19) \$14,495	(\$151,544)
4/5/02	128	\$146,262	4/4/03	91	\$96,136	(37) (\$50,127)	(\$201,671)
4/19/02	152	\$163,991	4/18/03	130	\$102,035	(22) (\$61,956)	(\$263,627)
5/3/02	188	\$183,738	5/2/03	135	\$132,971	(53) (\$50,767)	(\$314,394)
5/17/02	209	\$214,697	5/16/03	172	\$156,333	(37) (\$58,364)	(\$372,758)
5/31/02	264	\$229,789	5/30/03	230	\$200,083	(34) (\$29,706)	(\$402,464)
6/14/02	339	\$307,080	6/13/03	267	\$224,678	(72) (\$82,402)	(\$484,866)
6/28/02	360	\$316,418	6/27/03	303	\$251,757	(57) (\$64,661)	(\$549,527)
7/12/02	371	\$348,577	7/11/03	325	\$304,387	(46) (\$44,190)	(\$593,717)
7/26/02	384	\$345,758	7/25/03	328	\$280,526	(56) (\$65,232)	(\$658,949)
8/9/02	378	\$347,039	8/8/03	339	\$320,829	(39) (\$26,210)	(\$685,159)
8/23/02	361	\$335,318	8/22/03	329	\$272,892	(32) (\$62,426)	(\$747,585)
9/6/02	336	\$303,864	9/5/03	302	\$274,200	(34)	(\$777,249)

CONFIDENTIAL 0370

							(\$29,664)
9/20/02	269	\$276,527		9/19/03	234	\$229,251	(35) (\$47,276)
10/4/02	230	\$233,933		10/3/03	204	\$187,782	(26) (\$46,151)
10/18/02	221	\$221,463		10/17/03	200	\$178,400	(21) (\$43,063)
11/1/02	186	\$191,974		10/31/03	181	\$173,044	(5) (\$18,930)
11/15/02	147	\$152,405		11/14/03	141	\$146,580	(6) (\$5,825)
11/28/02	128	\$133,843		11/28/03	98	\$102,851	(27) (\$30,992)
12/13/02	115	\$119,633		12/12/03	93	\$133,157	(22) \$13,524
12/27/02	113	\$124,359		12/26/03	89	\$123,331	(24) (\$1,028)

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2003 & 2004 PAYROLL COMPARISON REPORT

2003 PAYROLL			2004 PAYROLL			VARIANCE	ACCT VAR
PAY DATE	ACTIVE #	PAYROLL	PAY DATE	ACTIVE #	PAYROLL		
1/10/03	124	\$113,301	1/9/04	85	\$113,470	(39) \$169	\$169
1/24/03	82	\$90,788	1/23/04	59	\$98,068	(23) \$7,280	\$7,449
2/7/03	59	\$83,312	2/6/04	51	\$98,015	(8) \$14,703	\$22,152
2/21/03	59	\$77,861	2/20/04	56	\$86,293	(3) \$7,432	\$29,584
3/7/03	54	\$80,311	3/5/04	50	\$76,866	(4) (\$4,445)	\$25,139
3/21/03	104	\$160,533	3/19/04	63	\$88,702	(41) (\$71,831)	(\$46,692)
4/4/03	91	\$96,135	4/2/04	71	\$87,462	(20) (\$8,673)	(\$55,365)
4/18/03	130	\$102,035	4/16/04	90	\$111,286	(40) \$9,251	(\$46,114)
5/2/03	155	\$132,971	4/30/04	107	\$144,690	(28) \$11,919	(\$34,195)
5/16/03	172	\$156,333	5/14/04	132	\$168,888	(40) \$2,555	(\$36,750)
5/30/03	250	\$200,083	5/28/04	156	\$172,790	(74) (\$27,293)	(\$91,336)
6/13/03	267	\$224,678	6/11/04	227	\$244,992	(40) \$20,314	(\$71,022)
6/27/03	303	\$251,757	6/26/04	276	\$275,416	(27) \$23,659	(\$47,363)
7/11/03	325	\$304,387	7/9/04	291	\$339,268	(34) \$34,881	(\$12,482)
7/25/03	326	\$280,526	7/23/04	303	\$370,011	(25) \$89,485	\$77,003
8/8/03	339	\$320,829	8/6/04	303	\$344,111	(36) \$23,282	\$100,285
8/22/03	329	\$272,892	8/20/04	307	\$363,202	(22) \$90,310	\$190,595

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9/5/03	302	\$274,200	9/3/04	282	\$314,738	(20) \$40,538	\$231,133
9/19/03	234	\$229,251	9/17/04	228	\$271,913	(6) \$42,662	\$273,795
10/3/03	204	\$187,782	10/1/04	188	\$212,693	(16) \$24,911	\$298,706
10/17/03	200	\$178,400	10/15/04	183	\$224,830	(12) \$46,430	\$345,136
10/31/03	181	\$173,944	10/29/04	172	\$167,055	(9) (\$5,989)	\$339,147
11/14/03	141	\$146,580	11/12/04	123	\$129,223	(18) (\$17,357)	\$321,790
11/28/03	98	\$102,851	11/26/04	98	\$120,907	0 \$18,056	\$339,846
12/12/03	93	\$133,157	12/10/04	93	\$115,628	0 (\$17,529)	\$322,317
12/26/03	89	\$123,331	12/23/04	82	\$115,963	7 (\$7,368)	\$314,949



NEW SEABURY RESOURCES MANAGEMENT, INC.

EMPLOYEE HANDBOOK

May 1, 2002

**This Manual supercedes all previous documents
and is the Manual of Record. New Seabury Resources Mgt, Inc. reserves the
right to amend this Manual without notice.**

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Terms of Employment

Equal Employment Opportunity

The employment policies and practices of the New Seabury Resources Management, Inc. are:

- To recruit, hire, train, and promote employees based on qualifications, ability, and willingness to do the job, without discrimination because of age, sex, race, religion, color, national origin, disability or any other legally-protected status.
- To treat employees equally with respect to compensation, and opportunities for advancement, including but not limited to job assignment, supervision, training, upgrading, promotion, layoff, recall from layoff, and termination.
- All other policies and practices such as employee benefits, educational opportunities, and social and recreational programs are to be administered on the same basis of fair and equal treatment.

New Seabury Resources Management, Inc. intends to treat its employees fairly. The standards for employment that we intend to maintain include:

- Overall competitive wages and benefits
- Clean, pleasant and safe work environment.
- Well-trained and knowledgeable management team that provides high quality supervision.
- Training opportunities for employees to maintain the competitive edge of Service excellence to our members
- Effective lines of communications that provides timely information to employees on all matters of Human resources, and is receptive to constructive feedback on job performance, and working conditions.

Americans with Disabilities Act

New Seabury Resources Management, Inc. provides reasonable accommodations in accordance with the Americans with Disabilities Act. This will enable qualified applicants with a disability to perform the essential functions of the job that they are seeking and to enable a qualified employee with a disability to perform the essential functions of a job currently held.

Modifications and adjustments may be required in the work environment in the manner or circumstances in which the job is usually performed, or in circumstances in which the job is usually performed, or in the employment policies. Our goal is to allow an employee with a disability to enjoy the benefits and privileges of employment equal to those enjoyed by non-disabled employees.

- If you are granted a leave of absence and do not return to work on or before the expiration date of your leave, you will be considered to have voluntarily terminated your employment effective as of your last day of service.

Other than during peak periods, a member of the Executive Committee may grant time off without pay, not to exceed 10 working days, without cause. You must request such time off by writing to their Department Head. If granted, Human Resources must receive an original copy of the request so it may be placed in your personnel file.

Family and Medical Leave Act

The Family and Medical Leave Act (FMLA) of 1993 is a Federal Law that entitles eligible employees to take up to 12 weeks of unpaid, job-protected leave in a 12-month period for specified family and medical reasons. New Seabury Resources Management, Inc. recognizes the FMLA and will comply with all the requirements as defined by the Federal Government.

Purpose

FMLA is intended to balance the demands of the workplace with the needs of families. By providing workers faced with family obligations, serious family, or personal illnesses with reasonable amounts of leave, FMLA encourages stability in the family and productivity in the workplace.

Employee Eligibility

To be eligible for FMLA benefits, an employee must:

- Have worked for the employer for a total of 12 months;
- Have worked at least 1,250 hours of service during the 12-month period immediately preceding the start of the leave

Employee Entitlement to Leave

Eligible employees may take up to 12 workweeks of unpaid leave during each 12-month period for one or more of the following reasons:

- For the birth and care of the newborn child of an employee;
- For placement with the employee of a son or daughter for adoption or foster care;
- To care for an immediate family member (spouse, child or parent) with a serious health condition; or
- To take medical leave when the employee is unable to work because of a serious health condition

Spouses employed by the same employer are jointly entitled to a **combined** total of 12 workweeks of family leave for the birth and care of the newborn child, for placement of a child for adoption or foster care, and to care for a parent who has a serious health condition. Leave for birth and care, or placement for adoption or foster care must conclude within 12 months of the birth or placement.

New Seabury Resources Management, Inc. requires that any accrued paid vacation, personal leave, or family leave be used for any portion of an approved leave for the first three

reasons for leave given above. Accrued paid vacation or personal leave may be substituted for leave provided for a serious health condition of the employee or for care of a spouse, son, daughter, or parent with a serious health condition.

Intermittent Leave

Intermittent leave may mean taking leave in blocks of time, or by reducing the employee's normal weekly or daily schedule. It is an option that may provide a convenient solution for both the employee and the employer.

- If FMLA leave is for birth and care or placement for adoption or foster care, use of intermittent leave is subject to the employer's approval.
- FMLA Leave may be taken intermittently whenever **medically necessary** to care for a seriously ill family member, or because the employee is seriously ill and unable to work.
 - Intermittent leave is applied towards the 12-week FMLA maximum benefit.

When intermittent leave is needed to care for an immediate family member or the employee's own illness, and is planned for medical treatment, the employee must try to schedule treatment so as not to unduly disrupt the employer's operation.

This document is intended to be viewed by New Seabury Resources Management, Inc. employees. Any form of copy is prohibited.

"Serious health condition" means an illness, injury, impairment, or physical or mental condition that involves:

- Any period of incapacity or treatment connected with inpatient care (i.e., an overnight stay) in a hospital, hospice, or residential medical-care facility, and any period of incapacity or subsequent treatment in connection with such inpatient care; or
- Continuing treatment by a health provider which includes any period of incapacity (i.e., inability to work, attend school or perform other regular daily activities) due to:
 1. A health condition (including treatment therefor, or recovery therefrom) lasting more than three consecutive days, and any subsequent treatment or period of incapacity relating to the same condition, that also includes treatment two or more times by or under the supervision of a health care provider; or one treatment by a health care provider with a continuing regimen of treatment.
 2. Pregnancy or prenatal care. A visit to the health care provider is not necessary for each absence.
 3. A chronic serious health condition, which continues over an extended period of time, requires periodic visits to a health care provider, and may involve occasional episodes of incapacity (e.g., asthma, diabetes). A visit to a health care provider is not necessary for each absence.
 4. A permanent or long-term condition for which treatment may not be effective (e.g., Alzheimer's, a severe stroke, terminal cancer). Only supervision by a health care provider is required, rather than active treatment.

5. Any absences to receive multiple treatments for restorative surgery or for a condition which would likely result in a period of incapacity of more than three days if not treated (e.g., chemotherapy or radiation treatments for cancer.)

"Health care provider" means:

- Doctors of medicine or osteopathy authorized to practice medicine or surgery by the state in which the doctors practice; **or**
- Podiatrists, dentists, clinical psychologists, optometrists and chiropractors (limited to manual manipulation of the spine to correct a subluxation as demonstrated by x-ray to exist) authorized to practice, and performing within the scope of their practice, under state law; **or**
- Christian Science practitioners listed with the First Church of Christ, Scientist in Boston, Massachusetts; **or**
- Any health care provider recognized by the employer or the employer's group health plan benefits manager.

Maintenance of Health Benefits

The employer is required to maintain group health insurance coverage for an employee on FMLA leave whenever such insurance was provided before the leave was taken and on the same terms as if the employee had continued to work. If applicable, arrangements will need to be made for employees to pay their share of health insurance premiums while on leave.

Job Restoration

Upon return from FMLA leave, an employee must be restored to the employee's original job, or to an equivalent job with equivalent pay, benefits, and other terms and conditions of employment. During any period of leave, an employee will not lose any accrued employment benefit (i.e., group life insurance, health insurance, disability insurance, personal leave, vacation time or retirement benefits) that the employee earned or was entitled to before using the FMLA leave.

Under specified and limited circumstances where restoration to employment will cause substantial and grievous economic injury to its operations, an employer may refuse to reinstate certain highly paid "key" employees after using FMLA leave during which health coverage was maintained. A "key" employee is a salaried "eligible" employee who is among the highest paid ten percent of employees.

If the employee on leave is among the highest paid 10% of employees, New Seabury Resources Management, Inc. may deny restoration of employment, but only if necessary to prevent "substantial and grievous economic injury" to the Company, and if the employee has elected not to return immediately from an approved leave after receiving a notice from New Seabury Resources Management, Inc. of the Company's intent to deny restoration.

Advance Notification and Medical Certification Requirements

New Seabury Resources Management, Inc. requirements:

- When leaves are "foreseeable", employees must give 30 days advance notice to their Department Head in writing. In case of medical emergencies, notice must be provided within 1 to 2 workdays of the employee's knowledge for leave.
- Employees must advise their Department Heads "as soon as practicable" of any change in dates of scheduled leave or extension of such leave. Such changes should be confirmed in writing.
- Medical certification, within 15 days of the Company's request, supporting the need for leave due to a serious health condition affecting the employee or an immediate family member.
- Second or third medical opinions (at the employer's expense).
- Periodic medical certification every 30 days for continuous blocks of leave and every 6 months for intermittent leaves.
- Periodic reports during FMLA leave regarding the employee's status and intent to return to work as follows:
 - Biweekly during the first month, and
 - Monthly after the first month.

Please contact the Personnel Office for additional information.

Maternity Leave

Eligibility - Full-time employees of New Seabury Resources Management, Inc. will be eligible for maternity leave after 12 months of uninterrupted service.

- Maternity leave will be granted for pregnancy, childbirth, and recovery for a period of up to twelve weeks from the first day of leave.
- This leave must be requested at least two weeks in advance of the starting date.
- If you are eligible for paid leave, you will receive 60% of your average weekly salary, paid in accordance with Company payroll schedules, for a period of eight weeks.
- Upon return from this twelve-week leave, you are entitled to the same position you left, or a similar position with the same level, pay and length of service credit.
- If you do not return from your Maternity leave after twelve weeks, and you are not medically disabled, or on an approved extension, you will be voluntarily terminated.

Extension of Leave

- Any extension to the twelve-week leave that has been approved for you will not include the job protection mentioned above.
- Upon two weeks notification of your desire to return after an extension, the Company will let you know whether or not a position is available.

If you become medically disabled as a result of your pregnancy, and meet the length of service requirements, Salary Continuance will go into effect. You must have medical evidence of the disability, and be under the continual care of a physician. You do not have to be house or hospital confined.

PAYROLL CHANGE NOTICE



and



NEW HIRE AUTHORIZATION

Today's Date: 1-15-03Dept. #: 510Dept. Name: GOLF OPERATIONS

Effective Date:

1-20-03 ✓

Employee/New Hire Name:

Robert M. Brown

Social Security Number

- - -

Employee File Number:

Reason For Change(s):

<input type="checkbox"/> New Hire	<input type="checkbox"/> Probationary Period Completed
<input type="checkbox"/> Re-hire	<input type="checkbox"/> Length of Service Increase
<input type="checkbox"/> Promotion	<input checked="" type="checkbox"/> Re-evaluation of Existing Position
<input type="checkbox"/> Demotion	<input type="checkbox"/> Resignation
<input type="checkbox"/> Transfer	<input type="checkbox"/> Termination (Reason, see other below)
<input type="checkbox"/> Merit Increase	<input type="checkbox"/> Layoff
	<input type="checkbox"/> Eligible for Rehire (Y or N, see other below for explanation)

Leave of Absence From: To:

(FMLA, WORKERS COMP., DISABILITY, PROVIDE DETAILS BELOW)

Other (details)

<input type="checkbox"/> Department	<u> </u>	<u> </u>	<u> </u>
<input checked="" type="checkbox"/> Position	<u>Horse Golf Prof.</u>	<u> </u>	<u> </u>
<input checked="" type="checkbox"/> Rate	<u>2230.77</u>	<u> </u>	<u> </u>
<input type="checkbox"/> Exempt/Non	<u> </u>	<u> </u>	<u> </u>
<input type="checkbox"/> FT/PT, Seasonal	<u> </u>	<u> </u>	<u> </u>

Use of Company Vehicle: Yes ✓ No Signed Policy Attached: Change Authorized By: Date: Change Approved By: Date: 1-15-03

CONFIDENTIAL

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CHANGE OF STATUS

Name: SCOTT NICKOESON Effective Date 1-27-03 File No. _____

New Hire _____ Rehire _____ Transfer _____ Termination _____

Source: Advertisement _____ Employee Referral _____ Resume _____ Walk In _____
 Employment Agency _____ Dept/Emp.& Training _____ Other _____

Merit Increase _____ Promotion _____ Other
CHANGE in POSITION & RESPONSIBILITIES

New/Current Status:

Change To:

Department Name _____

Department Name _____

Department Number _____

Department Number _____

Job Title Dir. of GOLF OP's

Job Title GOLF COURSE SUPT.

Pay Grade _____

Pay Grade _____

Salary: \$ _____ Hour

Salary: \$ _____ Hour

\$ _____ BiWeekly

\$ 311539 BiWeekly

\$ 90,000 Annual

\$ 81,000 Annual

Non-Exempt _____ Exempt

Non-Exempt _____ Exempt _____

Tip _____ Ind-Tip _____ Non-Tip _____

Tip _____ Ind-Tip _____ Non-Tip _____

Status Type:

Full Time _____ Part Time _____

Full Time _____ Part Time _____

Temporary _____ End Date _____

Temporary _____ End Date _____

Seasonal _____ End Date _____

Seasonal _____ End Date _____

Scheduled Hours per Week _____

Scheduled Hours per Week _____

Adj. Hours/Emp Convenience _____

Adj. Hours/Emp Convenience _____

Performance Review Date: _____

Performance Review Date: _____

Authorized Use of Company Vehicle

Authorized Use of Company Vehicle

Yes No _____

Yes No _____

(If yes attach signed Vehicle Policy)

(If yes attach signed Vehicle Policy)

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PAYROLL CHANGE NOTICE

and



NEW HIRE AUTHORIZATION

Today's Date: 3/5/03Dept. #: 520Dept. Name: Golf maint.Effective Date: 3/2/03Employee/New Hire Name: Dan StoneSocial Security Number: 011 - 70 - 6198Employee File Number: 604

Reason For Change(s):

<input type="checkbox"/>	New Hire	<input type="checkbox"/>	Probationary Period Completed
<input type="checkbox"/>	Re-hire	<input type="checkbox"/>	Length of Service Increase
<input type="checkbox"/>	Promotion	<input type="checkbox"/>	Re-evaluation of Existing Position
<input type="checkbox"/>	Demotion	<input type="checkbox"/>	Resignation
<input type="checkbox"/>	Transfer	<input type="checkbox"/>	Termination (Reason, see other below)
<input type="checkbox"/>	Merit Increase	<input type="checkbox"/>	Layoff
		<input type="checkbox"/>	Eligible for Rehire (Y or N, see other below for explanation)

Leave of Absence From: To:

(FMLA, WORKERS COMP., DISABILITY, PROVIDE DETAILS BELOW)

Other (details)

PAYROLL CHANGES	
<input type="checkbox"/> Department	<u>520</u>
<input checked="" type="checkbox"/> Position	<u>Golf Super.</u>
<input checked="" type="checkbox"/> Rate	<u>\$230.77</u>
<input type="checkbox"/> Exempt/Non	<u>\$8,000.</u>
<input type="checkbox"/> FT/PT, Seasonal	
	<u>520</u>
	<u>Asst Super.</u>
	<u>\$1730.77 BiWk</u>
	<u>45,000.</u>

Use of Company Vehicle: Yes No Signed Policy Attached: _____

Change Authorized By: _____ Date: _____

Change Approved By: Date: 3/5/03

CONFIDENTIAL

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New Seabury
F&B Departmental Reorganization

	Current		Proposed		
	Base	Possible Incentive	Base	Possible Incentive	Possible Total
Roy	62,500		62,500	6,250	68,750
Jennifer Perry	50,000		42,000	<20,000	62,000
Aarron B.	47,242		34,000	<20000	54,000
Jane Henry	45,000		45,000	0	45,000
Patricia	35,360		N/A		N/A
Patty Packard	40,000		40,000		40,000
Marion	50,000	<50,000	50,000	<50,000	100,000
Sales Asst.	N/A		25,000	N/A	25,000
Total	330,102	<50,000	298,500	96,250	394,750

<380,102

<394,750



Dept: Food and Beverage, Banquet Sales**BUDGET:**

	1st QTR	2nd QTR.	3rd QTR.	4th QTR.	TOTAL
CLUB					
Bqt. Sales	42,095	373,000	456,000	273,000	1,144,095
Room Rental	1,305	59,000	82,500	45,700	188,505
POPPI					
Bqt. Sales	0	530,400	903,900	170,500	1,604,800
Room Rental		64,000	138,000	29,500	231,500
Total	43,400	1,026,400	1,580,400	518,700	3,168,900

Jennifer Perry

1/2 % of sales		5,132	7,902	2,594	15,628
Base 42,000	12,500	10,500	10,500	10,500	44,000
Total '03 Compensation					\$59,628

2 1/2% % of sales from \$3,168,900 to \$3,500,000 **\$8,277**
 5% of sales revenue over \$3,500,000.

Aaron Brochau

1/2% of sales		5,132	7,902	2,594	15,628
Base 34,000	11,810	8,500	8,500	8,500	37,310
Total '03 Compensation					\$52,938

CONFIDENTIAL

New Seabury
F&B Departmental Reorganization

	<u>Current</u>		<u>Proposed</u>		
	Base	Possible Incentive	Base	Possible Incentive	Possible Total
Roy	62,500		62,500	6,250	<68750
Jennifer Perry	50,000		40,000	<20,000	<60,000
Aarron B.	47,242		35,000	<20,000	<55000
Jane Henry	45,000		45,000	0	45,000
Patricia	35,360				
Patty Packard	40,000		40,000		40,000
Marion	50,000	<50,000	50,000	<50,000	<100,000
Sales Asst.	N/A		30,000	N/A	30,000
Total	330,102	<50,000	302,500	96,250	<398750
			<380,102		<398,750

CONFIDENTIAL

Brennan
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PAYROLL CHANGE NOTICE

and



NEW HIRE AUTHORIZATION

Today's Date: 5/11/03Dept. #: 423 Dept. Name: Catering

Effective Date:

5/11/03

Employee/New Hire Name:

Patricia Casgrove

Social Security Number:

015-58-2241

Employee File Number:

793

Reason For Change(s):

- New Hire
- Re-hire
- Promotion
- Demotion
- Transfer
- Merit Increase

- Probationary Period Completed
- Length of Service Increase
- Re-evaluation of Existing Position
- Resignation
- Termination (Reason, see other below)
- Layoff
- Eligible for Rehire (Y or N, see other below for explanation)

 Leave of AbsenceFrom: To:

(FMLA, WORKERS COMP., DISABILITY, PROVIDE DETAILS BELOW)

 Other (details)

	From	To
<input type="checkbox"/> Department	<u>423</u>	<u>423</u>
<input type="checkbox"/> Position	<u>Conf Sls Mgr.</u>	<u>ADM-ASSY</u>
<input type="checkbox"/> Rate	<u>17.00</u>	<u>12.00</u>
<input type="checkbox"/> Exempt/Non		
<input type="checkbox"/> F/T, S/		

Use of Company Vehicle: Yes No Signed Policy Attached: Change Authorized By: J. Perry. Date: 5/11/03Change Approved By: 80 Date: 5/11/03

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UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF MASSACHUSETTS

PATRICIA COSGROVE

*

Plaintiff

*

v.

CIVIL ACTION NO. 05-10791- GAO

**NEW SEABURY RESOURCES
MANAGEMENT, INC.,**

*

Defendant

*

*

AFFIDAVIT OF LAURA LEE TADDEO

I, Lauralee Taddeo of 49 Waterway, Mashpee, Massachusetts under the pains and penalties of perjury state as follows:

1. I was employed by New Seabury Resources Management, Inc., for a number of years as an Administrative Assistant in the Catering Sales Department.

2. My position was always a seasonal job. I worked each year from May to October. I was laid off each year in October.

3. I know Patricia Cosgrove. She was employed by New Seabury Resources Management, Inc. Patty formerly had a job that involved booking of the lodging for groups. New Seabury Resources Management, Inc. got rid of a lot of its rental properties.

4. Patricia Cosgrove was demoted to my job in 2003. She went out on maternity leave and I returned to my job.

5. Patricia returned to work from her maternity leave of absence in October 2003.

6. Shortly after Patricia returned to work in October 2003 I was laid off. Patricia was given another job by New Seabury Resources Management, Inc.,

7. It seems like New Seabury Resources Management, Inc., ie a lot of employees go. They eliminated a lot of jobs.

8. Patricia Cosgrove was well aware that at all times the job I held as Administrative Assistant in the Catering Sales Department was always classified as a seasonal position.

SIGNED UNDER THE PAINS AND PENALTIES OF PERJURY THIS 6th DAY OF JUNE 2006.

s/LAURA LEE TADDEO

UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF MASSACHUSETTS

PATRICIA COSGROVE *
*
Plaintiff *
*
v. * CIVIL ACTION NO. 05-10791- GAO
*
*
NEW SEABURY RESOURCES *
MANAGEMENT, INC., *
*
Defendant *
*

AFFIDAVIT OF JOHN SHEA

I, John Shea under the pains and penalties of perjury state as follows:

1. I am employed by New Seabury Resources Management, Inc., ("NSRM") as the Director of Information Technology.
2. In October 2003 my office was located in a partitioned office in the warehouse on the NSRM property in Mashpee, Massachusetts. My office was adjacent to an office occupied by an Administrative Assistant.
3. In September 2003 I established a test project to scan financial records that were located in boxes which were stored in the warehouse where my office was located. There were several hundred boxes containing the financial records that needed to be stored. Given the number of boxes of records that needed to be scanned it made sense to do the scanning in the office adjacent to the warehouse.
4. When the process of scanning began in mid September 2003, it was performed by Robin Almedia who was classified as an Administrative Assistant. Robin Almedia left the employ of NSRM on or about September 30, 2006.

5. On or about October 7, 2006 Patricia Cosgrove returned to work from a maternity leave of absence. As an Administrative Assistant she was assigned by NSRM General Manager Stephen Brennan to perform the scanning of the financial records.

6. I did everything possible to make Patricia Cosgrove's return to work as easy as possible. In a typical eight hour day Patricia was away from her work station approximately four hours per day.

7. Patricia was allowed to go to the Administration Building to use a private office to pump her breast milk. This involved getting in her car and driving to that location which was several minutes away by car.

8. Patricia was allowed to go to the Administration Building or the Clubhouse to use the restroom facilities. Patricia also went to the Clubhouse on a daily basis for her lunch and other breaks.

9. Patricia complained about the bathroom in the warehouse. I told her she did not have to use it. She was allowed to go to the Administration office or Clubhouse without objection by NSRM.

9. Patricia was provided with a refrigerator so she could store the breast milk.

10. There was no business need for Patricia to go into the warehouse area. The boxes of records to be scanned were brought to her office.

11. Patricia was provided with a key to the door which led directly from the parking area to her office. She never had to go into the warehouse.

12 Patricia was provided with a space heater after she said the heat in the office was not working properly.

SIGNED UNDER THE PAINS AND PENALTIES OF PERJURY THIS 8 DAY OF JUNE 2006.

s/JOHN SHEA

UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF MASSACHUSETTS

PATRICIA COSGROVE *
*
Plaintiff *
*
v. * CIVIL ACTION NO. 05-10791-GAO
*
*
NEW SEABURY RESOURCES *
MANAGEMENT, INC., *
*
Defendant t*
*

AFFIDAVIT OF MICHELE M. O'BRIEN

I, Michele M. O'Brien, of 99 Holly Ridge Drive, Sandwich, Massachusetts under the pains and penalties of perjury depose and say:

1. I was employed by New Seabury Resources Management Inc., (NSRM) until I was laid off on March 10, 2003.
2. Prior to my being laid off my duties principally involved the selling of real estate for the Company. In this regard I was involved in going to the Land Court, and interacting with realtors among other duties.
3. In January 2003 NSRM hired a new management team. Stephen Brennan was hired as the new General Manager.
4. I understand that the new management team was charged with cutting the payroll and bring costs of the operation in line. They were restructuring the operation and reducing high salaries.
5. The duties of my position could be handled by outsourcing to vendors particularly realtors in the area. At the time my employment by NSRM

ended there were only eight condominium units available for sale, some time shares, and some land.

6. I can not say that my termination was as a result of my status as a pregnant female.

7. In or about September or October 2003 I received a telephone call from Amy Carlin who identified herself as Patricia Cosgrove's attorney. Ms. Carlin asked me if I thought my layoff was due to my status as a pregnant woman.

8. I told Ms. Carlin that my layoff was not due to my being pregnant.

SIGNED UNDER THE PAINS AND PENALTIES OF PERJURY THIS 2nd DAY
OF June 2006.

s/MICHELE M. OBRIEN